ICVision Services

VoIP Network Planning and Deployment

We provide our special expertise and personal involvement, in VoIP project management, starting from network designing, traffic and capacity planning, supporting for vendors selection through equipment testing, network readiness for VoIP services, supervising the network building and testing, leading the network implementation project and finally providing network operation and troubleshooting training.

ICVision offers various services to deploy VoIP network during three different stages:

1. Pre-deployment stage
    a. **RFI/RFP-** writing RFI/RFP for carriers and service-providers
    b. Evaluate replies to RFI/RFP and find the optimal solutions and adequate vendors
    c. Answer RFI/RFP (including Presale process)
    d. Provide assistance to build a Test-Bed including Predictive Environment concept
    e. Writing Test-plans to verify Performance, Quality, Standards compliancy and system Immunity (Fault Insertion)

2. Deployment stage
    a. **Project Management-** we offer our leadership and experience by taking the overall responsibility for the technical, timing, budget and sub-contractor issues
    b. **ATP**- in addition to managing the project, we offer integration services which include **testing/validation** and writing **acceptance test procedure**

3. Post-Deployment stage
    a. On-going process to evaluate the quality, Performance and avoidance of congestion and bottlenecks phenomenon
    b. **On-going relationship with the customer for future consultancy**

Training Services

We offer training in VoIP technology, advanced communications, Protocols and services.

ICVision presents substantial benefits for companies, driving them to achieve their goals:

TCO (Total Cost of Ownership) can be reduced dramatically. Companies improve their focus, free internal resources for other purposes and gain a risk-sharing model.

ICVision offers its customers a reliable and professional outsourcing partner, taking into consideration various factors such as **commitment to quality and performance, fast ROI**, references/reputation, flexible contract terms per project, additional value-added capabilities, cultural matches, technical skills, market trend insight and existing relationships.

To **minimize capital expenses,** ICVision offers services to support **penetration to new markets** by providing vital functions such as Pre-sales, Marketing and Product Management forming the necessary bridge between the company and the market.

ICVision can help lower the cost structure of its customers by utilizing ICVision's relative advantage, which is based on specialization. Harnessing ICVision's capabilities for the benefit of the enterprise is likely to result in a reduction of operating costs and an increase in the customer's competitive advantage.

ICVision allows the organization to **redirect its resources,** from non-core activities toward activities that serve the customer and that are of a greater value-generating nature.

By providing our add-on services, **ICVision** enables the customer to **focus on its core business.**

ICVision Customers (Target Market)

- ITSP (Internet Telephony Service Providers)
- Carriers and Incumbents
- Enterprise that needs to establish it's own private VoIP network